



## AWARD HOLDERS 2006-2009

### Portpack UK Ltd



**Portpack UK Limited, specialise in the design and manufacture of containerised mobile bagging equipment, to discharge dry bulk materials alongside vessels in destination ports.**

Portpack's equipment is built in Nottingham, United Kingdom to high engineering standards, by a team of engineers fully conversant with the product since its conception.

Portpack's core product is the containerised mobile bagging unit. The basic function of the unit is to weigh and bag large quantities of free flowing, dry bulk materials

(grains, granular fertilizers, etc) which are unloaded directly from vessel via grabs or vacuators into the bagging plant which is situated alongside the vessel. The material is weighed and discharged into open mouthed bags, which are then stitched and loaded onto waiting trucks.

As speed of discharge is important, in terms of avoiding demurrage charges, Portpack have designed their equipment to perform at optimum rates of between 120 and 140 metric tonnes per hour from two lines.

Portpack's equipment incorporates many unique features as a result of feedback from our customers and the market, all of which combine to maximise output and efficiency.

In addition to the basic units Portpack also supply ancillary equipment, spare parts support and Engineers to erect and commission the equipment.

During 2007, Portpack won contracts to supply newly developed equipment to handle non-free flowing materials. This equipment was successfully installed and commissioned in Lagos Port, Nigeria.

The end of 2008 saw the completion of Portpack's electronic loadcell with multifunctional control system version of the equipment. This specialised equipment will enable Portpack to penetrate into new markets, and provide them with the opportunity to upgrade existing equipment with the latest technology.

This year Portpack has seen two of its Mobile Bagging Units being utilised in a different application, that of supplementing existing fixed plant housed in a fertilizer plant. The equipment was sourced by a company based in Sandhurst and purchased by a company in Romania. This new application for the Mobile Bagging Unit opens up a new opportunity for Portpack to pursue, both internationally and domestically.

2009 also saw Portpack UK Limited being certified by Lloyd's Register Quality Assurance to the following Quality Management System standard ISO9001:2008

Since receiving the Queen's Award, for International Trade in 2007, Portpack have continued to sell their products into new International markets, and have increased their activities in their existing markets.

The main areas of activity for Portpack during 2009 were Kenya and Tanzania, together with continuing growth in Morocco, Nigeria, Pakistan and Romania.

During this period Portpack continued to develop its sales activities in the Yemen Arab Republic and Saudi Arabian markets.



#### **PORTPACK UK LTD**

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